



Showing / scheduling policy regarding our clients

To all listing agents: At Kermath Realty, we generally do not accompany our buyer to showings. We ask that the listing agent either show the home or allow us to contact the seller direct to schedule a showing.

All of our clients are pre approved and have a buyer agency agreement so the commission is never an issue.

Under no circumstances do we allow our clients to view a home unless they are accompanied by either you the listing agent or the homeowner agrees to show them the home personally.

Showing Incentive Fee: As an incentive for you to show our clients your listings, we will pay a fee of **10%** of our commission to you at closing as a "Showing Incentive Fee".

This 10% is payable at closing if one of Kermath Realty's clients purchases a home that you showed them.

If you have any questions, please do not hesitate to call our office.

Jeff Kermath
broker